Form **8868**

(Rev. January 2022)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

► File a separate application for each return. ► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-0047

Form 8868 (Rev. 1-2022)

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only	submit origin	al (no copies needed).	· · · · · · · · · · · · · · · · · · ·	
All corporations required to file an income tax return of	her than Form 99	0-T (including 1120-C file	rs), partnershij	ps, REMICs, ar	nd trusts must
use Form 7004 to request an extension of time to file in Name of exempt organization or other filer, see instructi	icome tax returns ions.	5.		Taxpayer identific	cation number (TIN)
Type or		. 1	T. Company		
Graycliff Conservancy, Inc		•		16-15288	21
File by the Number, street, and room or suite number. If a P.O. box	, see instructions.			110 10200.	
due date for filing your 6472 Old Lake Share Rd, PO	Box 823				
return. See City, town or post office, state, and ZIP code. For a fore instructions.	ign address, see instru	ctions.			
Derby, NY 14047					
Enter the Return Code for the return that this application	n [§] is for (file a se	parate application for eacl	h return)		01
Application is For	Return Code	Application is For			Return Code
Form 990 or Form 990-EZ	01	Form 1041-A	1		08
Form 4720 (individual)	03	Form 4720 (other than in	adividual)	· · · · · · · · · · · · · · · · · · ·	09
Form 990-PF	04	Form 5227	idividualy		10
Form 990-T (section 401(a) or 408(a) trust)	05	Form 6069		· · · · · ·	11
Form 990-T (trust other than above)	06	Form 8870			12
Form 990-T (corporation)	07				
Telephone No. ► (716) 947-9217 If the organization does not have an office or place If this is for a Group Return, enter the organization's check this box ►	s four digit Group	e United States, check thi Exemption Number (GEN	√) If	this is for the	whole group,
1 I request an automatic 6-month extension of time until for the organization named above. The extension ► X calendar year 20 21 or ► tax year beginning , 20	is for the organiz			zation return	
2 If the tax year entered in line 1 is for less than 12 Change in accounting period	months, check re	eason: Initial return	Fir	al return	
3a If this application is for Forms 990-PF, 990-T, 4720 nonrefundable credits. See instructions	0, or 6069, enter	the tentative tax, less any	/ 	3a \$	0.
b If this application is for Forms 990-PF, 990-T, 4720 tax payments made. Include any prior year overpa	0, or 6069, enter syment allowed a	any refundable credits an s a credit	d estimated	3b\$	0.
c Balance due. Subtract line 3b from line 3a. Include EFTPS (Electronic Federal Tax Payment System).				3c \$	0.
Caution: If you are going to make an electronic funds w payment instructions.	rithdrawal (direct	debit) with this Form 8868	8, see Form 84	153-TE and For	m 8879-TE for

BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form **990**

Return of Organization Exempt From Income Tax

2021

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information. For the 2021 calendar year, or tax year beginning , 2021, and ending , 20 D Employer identification number Check if applicable: 16-1528821 Graycliff Conservancy, Inc. Address change 6472 Old Lake Share Rd, PO Box 823 Name change Derby, NY 14047 (716) 947-9217 Initial return Final return/terminated G Gross receipts \$ 895,859. Amended return F Name and address of principal officer: Charles LeFevre H(a) is this a group return for subordinates Yes Application pending H(b) Are all subordinates included?
If "No," attach a list. See instructions. __ Yes Same As C Above)◀ (insert no.) 4947(a)(1) or Tax-exempt status: X 501(c)(3) 501(c) (Website: ► H(c) Group exemption number experiencegraycliff.org L Year of formation: 1997 M State of legal domicile: NY X Corporation Trust Other ► Form of organization: Association Part I Summary Briefly describe the organization's mission or most significant activities: See Schedule 0 Governance Check this box ► If the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a)..... ಿಶ Number of independent voting members of the governing body (Part VI, line 1b)..... 4 23 5 18 Total number of volunteers (estimate if necessary)..... 6 200 7a Total unrelated business revenue from Part VIII, column (C), line 12..... 7a 0. b Net unrelated business taxable income from Form 990-T, Part I, line 11...... **Current Year** Prior Year 497,058. 384,617 Contributions and grants (Part VIII, line 1h)..... Program service revenue (Part VIII, line 2g)..... 48,697 195,456. 500. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)..... 636. 128.096. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)..... 94.502. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)..... 528,452. 821,110. 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)..... 14 Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)..... 207,374 219,834. 16a Professional fundraising fees (Part IX, column (A), line 11e)..... **b** Total fundraising expenses (Part IX, column (D), line 25) 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)..... 936,446. 832,359 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)..... 1,039,733. 1,156,280. Revenue less expenses. Subtract line 18 from line 12..... -335,170. 19 -511,2<u>81.</u> End of Year Beginning of Current Year 4,494,137. 4,994,225. 20 464,334.21 Total liabilities (Part X, line 26)..... 629,252. Net assets or fund balances. Subtract line 21 from line 20...... 4,029,803 22 4,364,973 Part II Signature Block accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and n gl which preparer has any knowledge. Under penalties of perjury, I declare that I have complete. Declaration of preparer (other than Sign Here President Charles LeFevre Type or print name and title PTIN Print/Type preparer's name Preparer's signature Date Check Christopher Nowicki self-employed P01400603 Christopher Nowicki Paid ► Nowicki Certified Public Accountant PLLC Preparer **Use Only** Firm's EIN ► 86-3640460 31 E Main St Firm's address Phone no. 716-913-3250 Westfield, NY 14787

May the IRS discuss this return with the preparer shown above? See instructions

Yes

Forn	rm 990 (2021) Graycliff Conservancy, Inc.	16-1528821	Page 2
	art III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response or note to any line in this Part III		X
1		***************************************	
	See Schedule O		
2	2 Did the organization undertake any significant program services during the year which were	e not listed on the prior	
	Form 990 or 990-EZ?	Yes	X No
	If "Yes," describe these new services on Schedule O.		_
3	3 Did the organization cease conducting, or make significant changes in how it conducting.	cts, any program services? Yes	X No
	If "Yes," describe these changes on Schedule O.		
4	Describe the organization's program service accomplishments for each of its three la	argest program services, as measured by ex	penses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of g and revenue, if any, for each program service reported.	rants and allocations to others, the total exp	enses,
	and revenue, it diffy to ode. program corner repetitor.		
4 :	1a (Code:) (Expenses \$ 595,001. including grants of \$) (Revenue \$	
76	Depreciation expense associated with the organization		
	Depreciation expense associated with the organization	<u> </u>	
			
	1b (Code:) (Expenses \$ 381,816. including grants of \$) (Revenue \$)
	The organization's program service accomplishments r	elate to its mission dedicat	ed to
	restoring, preserving, interpreting, and promoting G	raycliff, the Frank Lloyd Wr	ight
	designed summer estate for Isabelle and Darwin Marti	n, as a publicly accessible	
	landmark property.		_
			--
			
4 0	1c (Code:) (Expenses \$ including grants of \$) (Revenue \$)
		_	
			- -
			
			_
	_		
40	4d Other program services (Describe on Schedule O.)		
•	(Expenses \$ including grants of \$) (Revenue \$	
4 6	4e Total program service expenses ► 976,817.		

18

19

20a

20b

21

Х

Х

Χ

Χ

16-1528821 Page 3 Form 990 (2021) Graycliff Conservancy, Inc. Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete 1 Х Schedule A..... X 2 Is the organization required to complete Schedule B, Schedule of Contributors? See instructions Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I...... Х 3 Х 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III...... 5 Х Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, 6 Χ Part I Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II...... X 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' X 8 complete Schedule D, Part III. Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV...... Х 9 Х 10 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule X 11 a D, Part VI **b** Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total X 11 b c Did the organization report an amount for investments — program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII...... X 11 c d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX. Х 11 d 11 e e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X..... f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X.... Х 12 a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII...... Х 12a Х 12 b Х 13 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E...... Х 14a Did the organization maintain an office, employees, or agents outside of the United States?...... 14a b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV..... Х 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV..... X 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV...... Χ 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I. See instructions...... 17 Χ 17

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

lines 1c and 8a? If 'Yes,' complete Schedule G, Part II...... Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,'

complete Schedule G, Part III

b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?

20a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H......

Part IV Checklist of Required Schedules (continued)

Yes No X 22 23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete 23 Χ 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a..... Χ 24a **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?..... 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease 24c any tax-exempt bonds? 24d d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?..... 25 a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I...... 25a Х b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Х 25b Schedule L. Part I Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part II. Х 26 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these Х 27 persons? If 'Yes,' complete Schedule L, Part III..... Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions): a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If Х 28a 'Yes,' complete Schedule L, Part IV. b A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV..... Х 28b c A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If Yes, 28c Х complete Schedule L, Part IV..... X Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M..... 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation Х contributions? If 'Yes,' complete Schedule M..... 30 31 Х Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I. 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Χ 32 Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections Х 33 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, Х and Part V, line 1.... 34 X 35 a Did the organization have a controlled entity within the meaning of section 512(b)(13)?...... 35a 35b Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related Х organization? Îf 'Yes,' complete Schedule Ř, Part V, line 2.... 36 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI.............. 37 Χ Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O. Х Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V...... Yes No 1a Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 9 **b** Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable...... 0 c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?...... 1 c TEEA0104L 09/22/21 Form 990 (2021) Part V Statements Regarding Other IRS Filings and Tax Compliance (continued) No Yes 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return..... 2 a 18 X 2 b b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? ... Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions. X 3 a 3a Did the organization have unrelated business gross income of \$1,000 or more during the year?..... 3 b b If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule 0..... 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? Х 4 a b If 'Yes,' enter the name of the foreign country▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5 a X 5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?..... X b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?..... 5 b 5 c c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?..... 6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization Х 6 a solicit any contributions that were not tax deductible as charitable contributions?..... b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were 6 h not tax deductible?.... Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and X 7 a services provided to the payor?..... 7 b **b** If 'Yes,' did the organization notify the donor of the value of the goods or services provided?..... c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file X 7 c d If 'Yes.' indicate the number of Forms 8282 filed during the year..... 7 d X e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?.... 7 e X 7 f f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?..... g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 7 g as required? h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a 7 h Form 1098-C?..... Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring 8 organization have excess business holdings at any time during the year?..... 9 Sponsoring organizations maintaining donor advised funds. 9 a 9b **b** Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?..... 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12..... b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities..... 11 Section 501(c)(12) organizations. Enter: 11 a a Gross income from members or shareholders.... b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)..... 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12 a b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year...... 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers. 13 a a Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans. c Enter the amount of reserves on hand X 14 a 14a Did the organization receive any payments for indoor tanning services during the tax year?..... b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O...... 14b 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or Х 15 excess parachute payment(s) during the year?..... If 'Yes,' see the instructions and file Form 4720, Schedule N. Χ 16 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income?...... If 'Yes,' complete Form 4720, Schedule O. 17 Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any 17 activities that would result in the imposition of an excise tax under section 4951, 4952, or 4953?.....

If 'Yes,' complete Form 6069.

Par	t VI Governance, Management, and Disclosure. For each 'Yes' response to lines 2 through 7b b a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or char	elow,	and	for
	Schedule O. See instructions.			[24]
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management		Yes	No
	Enter the number of voting members of the governing body at the end of the tax year 1a 23	5.52	165	NO TO
1 8	Enter the number of voting members of the governing body at the end of the tax year			· 有
	Enter the number of voting members included on line 1a, above, who are independent 1b 23			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents			
	since the prior Form 990 was filed?	4	_	X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X .
6	Did the organization have members or stockholders? See Schedule 0	6	X	
7 8	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . See. Schedule. O	7 a	Х	
ŧ	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
ā	The governing body?	8 a	X	ļ
ŀ	Each committee with authority to act on behalf of the governing body?	8 b	X	_
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule Q	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal R	evenu	ie Co	No
	The state of the s	10 a	Yes	X
	Did the organization have local chapters, branches, or affiliates?	10 a		
	of 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10 b	37	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a	X	\$ 14.5
i	Describe on Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O	12a		\$ 14.50
12 a	Did the organization have a written conflict of interest policy? If 'No,' go to line 13	IZa		\vdash
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
•	Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe on Schedule O how this was doneSee Schedule O	12 c		
13	Did the organization have a written whistleblower policy?		X	
14	Did the organization have a written document retention and destruction policy?	14		North S
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			koe n Paga
	The organization's CEO, Executive Director, or top management official. See . Schedule . O	15 a 15 b	X	X
I	Other officers or key employees of the organization	19740-1861	PK0102	
	If 'Yes' to line 15a or 15b, describe the process on Schedule O. See instructions.			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a	4,475	X
	o If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16 b	度力	
	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed NY			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section savailable for public inspection. Indicate how you made these available. Check all that apply. Own website X Another's website X Upon request X Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available the public during the tax year. See Schedule O			_
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
20	The Organization 6472 Old Lakeshore Rd. PO Box 823 Derby NY 14047 (716) 94	7-921	L7	

Earm 000	(2021)	Constalies	Concommen	т
FORM 990	(ZUZI)	Gravcilli	Conservancy.	Inc.

16-1528821

'age 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII......

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.											
	(C)										
(A) Name and title	(B) Average hours per	thar is	one both dir	box, i an c	unles officer truste		ion	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other	
	per week (list any hours for related organiza- tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099- MISC/1099-NEC)	related organizations (W-2/1099- MISC/1099-NEC)	compensation from the organization and related organizations	
(1) Anna Kaplan	40										
Executive Dir.	0			X ·				72,100.	0.	0.	
(2) Charles LeFevre	5										
President	0	Х		Х				0.	0.	0.	
(3) John Sozanski	9										
Vice President	0	Х		Х				0.	0.	0.	
(4) Bryan LeFauve	1										
Vice President	0	Х		Х				0.	0.	0.	
(5) Marianne Myles	1										
Vice President	0	Х		X			İ	0.	0.	0.	
(6) Diane Chrisman	2										
Vice President	0	Х		Х				0.	0.	0.	
(7) Phyllis Spears	4										
Secretary	0	Х		Х				0.	0.	0.	
(8) David Mikulski	3										
Treasurer	0	Х		Х				0.	0.	0.	
(9) Ann Casey	1										
Director	0	Х]	0.	0.	0.	
(10) Darice Hickey	1										
Director		Х						0.	0.	0.	
(11) Holly Nowak	1										
Director	0	Х						0.	0.	0.	
(12) Jerome Puma	1									 -	
Director		Х						0.	0.	0.	
(13) Sandra Sparks	2										
Director	0	Х						0.	0.	0.	
(14) Jeffery Mendola	1						\neg				
Director	0	Х						0.	0.	0.	

Form **990** (2021)

(A) Name and title	Average hours per week (list any hours for related organiza - tions below dotted line)	(do	not c , unle cer an	Pos heck	sition more erson direct	than is both or/trus	one 1 an tee)	(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	Estimate of compensions the organs	ed amount other sation from nanization related izations
(15) Michael Komm	11				_						
Director	0	X			<u> </u>	<u> </u>	L.,	0.	0	- 	0.
(16) Nicholas Notarius	1										^
Director	0	X			<u>L.</u>	<u> </u>		0.	0	<u>. </u>	0.
(17) Wayne Robinson	2]							_		0
Director	0	X			ļ		<u> </u>	0.	0	<u>. </u>	0.
(18) Catherine Schweitzer	2										_
Director	7	X				1		0.	0		0.
(19) Trevor Torcello	1	1									
Director	7	X			ļ			0.	0		0.
(20) Timothy Marren	2					T'''			-		
Director		x		İ		İ		0.	0		0.
(21) Brittany Sainz	<u> </u>	1	<u> </u>			T					
Director		X			ļ			0.	0		0.
(22) Margie Stehik	1		<u> </u>		T		Г			1	
Director		X		1			1	0.	0		0.
(23) Lauren Lewis	1	† <u> </u>									
Director		X	ł		1			0.	0	<u>.l</u>	<u> </u>
(24) Lisa LaTrovato	1	†==		 		1					
Director		X						0.	0		0.
(25) Scott Perkins	1	1	\dagger		1						
Director	·- -	$ _{\mathbf{X}}$				1		0.	0		0.
1 b Subtotal							>	72,100.	0		0
c Total from continuation sheets to Part VII, Se	ction A				<i></i>		>	0.	0	·	0.
d Total (add lines 1b and 1c)							•	72,100.	0	· <u> </u>	0.
Total number of individuals (including but not limit	ed to those	listed	abo	ve)	who	rece	ived	l more than \$100,00	00 of reportable co	mpensation	1
from the organization • 0				•						_	
nom the digamization	<u>-</u>			_					_		Yes No
 Did the organization list any former officer, did on line 1a? If 'Yes,' complete Schedule J for s For any individual listed on line 1a, is the sum the organization and related organizations gre 	of reportal	<i>uai</i> ble co	 omp	ens	atio	n and	d otl	her compensation	from	May.	X
such individual				- • •						115000 11	
5 Did any person listed on line 1a receive or act for services rendered to the organization? If "	rue compe <i>'es,' compl</i>	nsati <i>ete</i> S	on f Sche	rom dule	any J f	y unr or su	elat ıch _l	ed organization of person	r Individual	. 5	X
Section B. Independent Contractors											
Complete this table for your five highest components from the organization. Report components from the organization.	ensated ind ensation fo	deper	nder cale <u>i</u>	nt co ndar	ontra r yea	actors ar enc	s th ling	at received more with or within the c	rganization's tax y	ear.	
(A) Name and business address (B) Description of services Compensation								c) ensation ——————			
	<u> </u>										
		•								_	
2 Total number of independent contractors (including		nited	to th	nose	list	ed ab	ove) who received mor	e than		

Form 990

Continuation Sheet for Form 990

OMB No. 1545-0047

2021

Department of the Treasury Internal Revenue Service

Name of the Organization

Employler Identification number

Graycliff Conservancy, Inc. 16-1528821

Part VII Continuation: Officers, Directors, Trustees, Key Employees, and

Highest Compensated E		(C) b	osition	(do no	t chec	k more th	an one	(D)	(E)	(F)
Name and title) a	ox, uni nd a di	irector/	son is truste	k more th both an c e)	nticer	Panartable		
· ivame and title	Average hours per week (list any hours for related organiza- tions below dotted line)	individual trustee or director			Key employee	Highest compensated employee		1 reportable	Reportable compensation from related organizations (W-2/1099- MISC/1099-NEC)	Estimated amount of other compensation from the organization and related organizations
John Taylor	1	Х				4.		0.	0.	0.
									41	
		•								
		•								
		•								

		=								
					_					
				-						
				İ						
					\dashv					
			_				-			

Par	: VI	Statement of			a recr	oonse or note to any	line in this Part V	III		
		Check II Schedul		Contains	a resp	Jonise of Tiote to any	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Grants, rounts	b	Federated campaig			1 a 1 b	34,750.				
Contributions, Gifts, Grants, and Other Similar Amounts	d e	Fundraising events. Related organizatio Government grants (cont	ns ributio	 ons)	1 d 1 e	133,226.				
bribution Other S	f All other contributions, gifts, grants, and similar amounts not included above 1 g Noncash contributions included in lines 1a-1f		1 f 1 g	329,082.						
Con	h	Total. Add lines 1a-					497,058.			Description of the second seco
Program Service Revenue	2 a	Tour Admissi	. <u>on</u> s	<u> </u>	 	Business Code 713990	195,456.	195,456.		
ram Servic	d e	All other program s	 							
Prog		Total. Add lines 2a-	-2f				195,456.	的主义的"数"等。这些的 行为的数据。1986年		
	3	Investment income (other similar amoun	nts).		<i></i>		500.			500.
	4 5	Income from invest Royalties			<u></u>					
	Ŀ	Less: rental expenses	6a 6b	4	, 845 , 991					
		: Rental income or (loss) I Net rental income o	ــــــــــــــــــــــــــــــــــــــ		<u>, 854</u>	<u></u> ►	2,854.	· 高· 看· · · · · · · · · · · · · · · · ·	1997 to stage value for the part	2,854.
		Gross amount from sales of assets other than inventory Less; cost or other basis	7a	(i) Sec	(i) Securities (ii) Other		24			
		and sales expenses c Gain or (loss) l Net gain or (loss).	7b 7c							
Other Revenue	8 2	Gross income from fund (not including \$ of contributions reported	d on li	ne 1c).	_	3a 74.277.		to the second se		
Other F	ı.	See Part IV, line 18	ses.		8	3b 28,390.	45,887.	1		45,887.
_		Gross income from game See Part IV, line 19			_	e a				
		Less: direct expens Net income or (los				9b ivities▶		((1) (1) (1) (1) (1) (1) (1) (1) (1) (1)
		a Gross sales of inventory returns and allowances. b Less: cost of goods	s sol	d	ī	0a 82,948. 0b 44,368.				
	'	c Net income or (los	s) fro	om sales	of in	ventory	38,580.	38,580.		
Miscellaneous Revenue	11:	a PPP Loan Fo	<u>rgi</u>	veness	 3	Paolitana agaa	40,775.	40,775.		
Miscell Reve	1 '	d All other revenue • Total. Add lines 11					40,775.			
	12	Total revenue. See					821,110.	274,811.	0	49,241

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX. (A) Total expenses (B) (C) (D) Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. Program service Management and Fundráising expenses general expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21..... Grants and other assistance to domestic individuals. See Part IV, line 22...... Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees ... 72,100 0 50,470 21,630. Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)..... 0 0 0. U Other salaries and wages 141,844. 91,898 34,962. 14,984. Pension plan accruals and contributions (include section 401(k) and 403(b) Payroll taxes 5,890 2,530 2,352. 1,008. 11 Fees for services (nonemployees): **c** Accounting...... 20,340 20,340 **d** Lobbying...... e Professional fundraising services. See Part IV, line 17... f Investment management fees g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Schedule 0.) 36,898. 36,898 Advertising and promotion..... 25,154. 25,154 13 10,139 20,279. 5,070 5,070. Information technology..... 14 14,246. 14,246 15 Royalties..... Occupancy...... 17 Travel..... 2,370. 2,370 Payments of travel or entertainment expenses for any federal, state, or local public officials..... 19 Conferences, conventions, and meetings.... 13,901 13,901. Payments to affiliates..... Depreciation, depletion, and amortization.... 595,001 595,001 23 35,388 30,290 5,098 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)..... a In-Kind Contributions 87,574 87,574 b Miscellaneous 28,562 28,562 c <u>All Other Expenses</u> 23,324 23,324 d <u>Bank Fees</u> 17,867 17,867 e All other expenses..... 15,542 14,930 612 25 Total functional expenses. Add lines 1 through 24e. . . . 1,156,280. 976,817. 136,771 42,692 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720).....

Part X **Balance Sheet** (B) End of year (A) Beginning of year 489,847. 315,015 Cash - non-interest-bearing. 2 Savings and temporary cash investments..... 2 149,464. 3 Pledges and grants receivable, net..... 244,637 3,865 4 Accounts receivable, net Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons..... 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)..... 6 7 Notes and loans receivable, net..... 24,934<u>.</u> 8 21,904 Inventories for sale or use..... 2,500. 9 3,694 Prepaid expenses and deferred charges..... 10 a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D..... 10a 8,623,152 3,827,392. 10 c 4,405,110. 4,795,760. 11 Investments — publicly traded securities..... 12 Investments - other securities. See Part IV, line 11..... 12 13 Investments - program-related. See Part IV, line 11..... 13 14 Intangible assets..... 14 15 Other assets. See Part IV, line 11..... 15 4,494,137. 16 4,994,225. Total assets. Add lines 1 through 15 (must equal line 33)...... 15,739 19,944. 17 Accounts payable and accrued expenses..... 18 Grants payable 18 19 19 20 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D..... 21 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons...... 22 23 28,136. 44,232 23 Unsecured notes and loans payable to unrelated third parties..... 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D. 416,254. 25 569,281 26 464,334. 629,252 Total liabilities. Add lines 17 through 25..... Organizations that follow FASB ASC 958, check here ► Net Assets or Fund Balances and complete lines 27, 28, 32, and 33. 27 762,160. 4,158,281 267,643 28 206,692 Net assets with donor restrictions..... Organizations that do not follow FASB ASC 958, check here ▶ and complete lines 29 through 33. 29 Capital stock or trust principal, or current funds..... 30 Paid-in or capital surplus, or land, building, or equipment fund..... 31 Retained earnings, endowment, accumulated income, or other funds..... 4,029,803. 32 Total net assets or fund balances..... 4,364,973. 32 4,494,137. 33 4,994,225. Total liabilities and net assets/fund balances..... 33 Form 990 (2021)

Form 990 (2021) Graycliff Conservancy, Inc.	16 -1	.528821	Pa	age 12
Part XI Reconciliation of Net Assets				
Check if Schedule O contains a response or note to any line	n this Part XI			· . []
1 Total revenue (must equal Part VIII, column (A), line 12)		1	821,	110.
2 Total expenses (must equal Part IX, column (A), line 25)		2 1,	156,	280.
3 Revenue less expenses. Subtract line 2 from line 1		3 -	-335,	170.
4 Net assets or fund balances at beginning of year (must equal Part X		4 4,	364,	973.
5 Net unrealized gains (losses) on investments		5		
6 Donated services and use of facilities		6		
7 Investment expenses		7		
8 Prior period adjustments		8		
9 Other changes in net assets or fund balances (explain on Schedule		9		0.
Net assets or fund balances at end of year. Combine lines 3 through 9 (m column (B))	ust equal Part X, line 32,	10 4.	029,8	ลกล
Part XII Financial Statements and Reporting			0237	
Check if Schedule O contains a response or note to any line i	n this Part XII			. X
			Yes	No
1 Accounting method used to prepare the Form 990: Cash X If the organization changed its method of accounting from a prior ye on Schedule O.	Accrual Other ar or checked 'Other,' explain			
2a Were the organization's financial statements compiled or reviewed b	y an independent accountant?	2	a	Х
If 'Yes,' check a box below to indicate whether the financial stateme separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated basis	nts for the year were compiled or reviewed dated and separate basis	l on a		
b Were the organization's financial statements audited by an independ	ent accountant?	2	ьΧ	
If 'Yes,' check a box below to indicate whether the financial stateme basis, consolidated basis, or both: X Separate basis Consolidated basis Both consolidated	nts for the year were audited on a separate dated and separate basis	e		
c If 'Yes' to line 2a or 2b, does the organization have a committee that assureview, or compilation of its financial statements and selection of an	mes responsibility for oversight of the audit, independent accountant?	2	c X	
If the organization changed either its oversight process or selection and Schedule O. 3 a As a result of a federal award, was the organization required to undergo a Audit Act and OMB Circular A-133?	See Schedule 0			V
		3	a	X
b If 'Yes,' did the organization undergo the required audit or audits? If the organization or audits, explain why on Schedule O and describe any steps taken	ganization did not undergo the required audit to undergo such audits	з	b	
BAA TEEA0112L (19/22/21	For	m 990 ((2021)

SCHEDULE A (Form 990)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Department of the Treasury Internal Revenue Service ► Go to www.irs.gov/Form990 for instructions and the latest information.

► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

2021

Open to Public Inspection

ame c	of the organization					Employer identificat	ion number			
Tra	veliff Conservancy. I	nc.				16-1528821				
Part	Reason for Public Char	rity Status. (All o	rganizations must o	comple	te this	part.) See instruct	ions.			
he o	organization is not a private found	ation because it is: (F	or lines 1 through 12,	check on	ly one b	oox.)				
1	A church, convention of churche)(1)(A)(i)) .				
2	A school described in section	170(b)(1)(A)(ii). (Atta	ach Schedule E (Form 9	990).)						
3	A hospital or a cooperative ho	ospital service organi	zation described in sec	tion 17 0 ((b)(1)(A)	(iii).				
4	A medical research organizat	ion operated in conju	inction with a hospital d	lescribed	in sect	ion 170(b)(1)(A)(iii). Er	iter the hospital's			
	name, city, and state:									
5	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)									
6	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).									
7	An organization that normally rein section 170(b)(1)(A)(vi).	eceives a substantial p Complete Part II.)	art of its support from a ç	jovernme	ntal unit	or from the general pub	lic described			
8	A community trust described	in section 170(b)(1)(/								
9	An agricultural research organiz	zation described in sec	tion 170(b)(1)(A)(ix) opera	ated in co	njunction	n with a land-grant collec	ge			
	or university or a non-land-gran university:	t college of agriculture	(see instructions). Enter	the name	e, city, a 	nd state of the college o	′ - – – – – – – – – –			
10	X An organization that normally from activities related to its e investment income and unrel. June 30, 1975. See section 5	receives (1) more the xempt functions, sub- ated business taxable (09(a)(2). (Complete F	nan 33-1/3% of its supp ject to certain exception e income (less section ! Part III.)	ort from ns; and (511 tax)	from bu	sinesses acquired by t	S SUDDOIL HOIH GIOSS			
11	An organization organized an	d operated exclusive	ly to test for public safe							
12	The state of the s									
a	Type I. A supporting organization organization(s) the power to recomplete Part IV. Sections A	on operated, supervised gularly appoint or elect and B.	d, or controlled by its sup a majority of the director	ported or s or trust	ganization ees of the	on(s), typically by giving ne supporting organization	III. TOUTIIUSC			
b		ation supervised or c organization vested in	ontrolled in connection the same persons that co	with its : ontrol or i	supporte manage	ed organization(s), by t the supported organizati	naving control or on(s). You			
С		A supporting organizat	ion operated in connection	n with, an A, D, and	d functio	nally integrated with, its s	supported			
d	. 🗂 🏺		ition anaratad in oar	noation u	uith ite ei	upported organization(s) and an attentiveness	that is not requirement (see			
е	Chock this boy if the organiza	ation received a writti	en determination from t	he IRS t	hat it is	a Type I, Type II, Type	e III functionally			
	integrated or Type III non-ful	nctionally integrated.	supporting organization	١.						
f	Enter the number of supported of	organizations	1							
g	Provide the following information	about the supported	o organization(s).	I	Т	(v) Amount of monetary	(vi) Amount of other			
	(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is organizati in your go docum	verning	support (see instructions)	support (see instructions)			
				Yes	No					
A)			<u> </u>	 						
B)_		· 			_					
(C)			_							
	-									
(D)										
(E)										
<u>-,</u>										
				< 0.0	100					

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year (a) 2017 **(b)** 2018 (c) 2019 (d) 2020 (f) Total (e) 2021 beginning in) Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.'). Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.... The value of services or facilities furnished by a governmental unit to the organization without charge . . Total. Add lines 1 through 3... The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f). Public support. Subtract line 5 Section B. Total Support Calendar year (or fiscal year beginning in) ► (a) 2017 (b) 2018 (c) 2019 (d) 2020 (e) 2021 (f) Total Amounts from line 4.... Gross income from interest, 8 dividends, payments received on securities loans, rents, royalties, and income from similar sources Net income from unrelated business activities, whether or not the business is regularly carried on..... Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).... Total support. Add lines 7 through 10....... 12 Gross receipts from related activities, etc. (see instructions)...... 12 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here... Section C. Computation of Public Support Percentage 14 Public support percentage for 2021 (line 6, column (f), divided by line 11, column (f))...... 14 % 15 Public support percentage from 2020 Schedule A, Part II, line 14...... % 15 16a 33-1/3% support test-2021. If the organization did not check the box on line 13, and line 14 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization. b 33-1/3% support test-2020. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 17a 10%-facts-and-circumstances test—2021. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization...... b 10%-facts-and-circumstances test-2020. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization.....

18 BAA

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions...

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

	ion A. Public Support			<u> </u>		- ' ' ' ' ' ' ' ' T	
Calend	ar year (or fiscal year beginning in) 🕨	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	544,794.	2,383,287.	795,704.	384,617.	497,057.	4,605,459.
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose			274,924.	125,684.	319,179.	1,190,722.
-	Gross receipts from activities	<u>246,08</u> 0.	224,855.	214,924.	123,004.	<u> </u>	1,150,1221
_	that are not an unrelated trade or business under section 513.	29,261.	24,434.	14,218.	51,733.	74,776.	194,422.
	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
5	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
6	Total. Add lines 1 through 5	820,135.	2,632,576.	1,084,846.	562,034.	891,012.	5,990,603.
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons	0.	0.	48,750.	6,000.	0.1	54,750.
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13		<u> </u>	10,750.	5,000	-	
	for the year	0.	0.	0.	0.	0.	0.
С	Add lines 7a and 7b	0.	0.	48,750.	6,000.	0.	54,750.
	Public support. (Subtract line 7c from line 6.)						5,935,853.
Sec	tion B. Total Support						
Calen	dar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
9	Amounts from line 6	820,135.	2,632,576.	1,084,846.	562,034.	891,012.	5,990,603.
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	3,188.	3,106.	3,388.	6,105.	4,845.	20,632.
	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975				·		20,632.
С	Add lines 10a and 10b	3,188.	3,106.	3,388.	6,105.	4,845.	20,632.
11	Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on		•				0
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						0.
	Total support. (Add lines 9, 10c, 11, and 12.)	82 <u>3,323</u> .	2,635,682.	1,088,234.	568,139.	895,857.	6,011,235.
	First 5 years. If the Form 990 is organization, check this box and	stop here		, third, fourth, or t	fifth tax year as a	section 501(c)(3)	▶]
Sec	tion C. Computation of Pu	blic Support F	ercentage				00 75 9
15	Public support percentage for 20	021 (line 8, colum	ın (f), divided by l	ine 13, column (f)))	15	98.75 %
	Public support percentage from						98.71 [%]
	tion D. Computation of Inv	estment Inco	me Percentag	e			
17	Investment income percentage	for 2021 (line 10c	, column (f), divid	led by line 13, col	umn (f))	17	0.34 %
18	Investment income percentage t	from 2020 Schedi	ale A, Part III, line	÷ 17			0.00 %
19a	33-1/3% support tests—2021. If is not more than 33-1/3%, check	the organization k	did not check the op here. The organ	box on line 14, a nization qualifies	nd line 15 is more as a publicly supp	than 33-1/3%, ar ported organization	nd line 17 n
t	33-1/3% support tests—2020. If line 18 is not more than 33-1/3%	the organization (did not check a bo and stop here. Th	ox on line 14 or li ne organization qu	ne 19a, and line 1 ualifies as a public	6 is more than 33 cly supported orga	3-1/3%, and anization ►
	Private foundation. If the organ						

16-1528821

Graycliff Conservancy, Inc.

Part IV Supporting Organizations

Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer lines 3. and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer lines 5b and 5c below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If 'Yes,' provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990).
- Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If 'Yes,' complete Part I of Schedule L (Form 990).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in **Part VI**.
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes answer line 10b below.
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		743 g
	2		10.5 10.5
b	3a		1, 12 (54)
	3b	100 TO 10	10 (10 (10 (10 (10 (10 (10 (10 (10 (10 (
	3c		
	4a		
	4b		A Company of the Comp
	4c		
	5a		
	5b	17/18	
	5c		
	6		
	7		
	8	i Silandi Ri Aldani	79. 951 XII. 656
	9a		
	9h		<u> </u>
	9c		8.5.4
,'	10a		\$1. V.
	10b	13-73	. Was

Scher	dule A (Form 990) 2021 Graycliff Conservancy, Inc. 16-152882	1	Р	age 5
Parl			Yes	No
а	Has the organization accepted a gift or contribution from any of the following persons? A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?	11a		
	A family member of a person described on line 11a above?	11b		
	A 35% controlled entity of a person described on line 11a or 11b above? If 'Yes' to line 11a, 11b, or 11c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations			
			Yes	No
	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If 'No,' describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1	7000	
Sec	tion D. All Type III Supporting Organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played in this regard.	3		
Sec	ction E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
	The organization satisfied the Activities Test. Complete line 2 below.			
	b The organization is the parent of each of its supported organizations. Complete line 3 below.			
	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (s	ee inst	ructio	ns).
	-		Yes	
2		1 7 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	16.7	
,	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	22		
	b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	21		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If 'Yes' or 'No,' provide details in Part VI.	3	e.	
	b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard.	3	b	

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Concaute.	<i>,</i> ,		3333	2021

Schedule A (Form 990) 2021 Graycliff Conservancy, Inc.

Part V. Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

16-1528821

Page 6

1	Check here if the organization satisfied the Integral Part Test as a qualifying trus instructions. All other Type III non-functionally integrated supporting organization			Part VI). See through E.
Sec	ction A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3	****	
4	Add lines 1 through 3.	4		,
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sec	tion B — Minimum Asset Amount	• .	(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):	1.8357		
	Average monthly value of securities	1a		
	Average monthly cash balances	1 b		
	Fair market value of other non-exempt-use assets	1c		
	Total (add lines 1a, 1b, and 1c)	1d		**
е	Discount claimed for blockage or other factors (explain in detail in Part VI):	おおお		
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
_ 7	Recoveries of prior-year distributions	7		,
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	tion C — Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2	中心成为 (各)	-
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	The state of the s	
4	Enter greater of line 2 or line 3.	4		· ·
5	Income tax imposed in prior year	5	Transfer of the second	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally interesting (see instructions).	grated	d Type III supporting orga	anization
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Inc. 16-1528821

	Type III Non-Functionally Integrated 509(a)(3) S	unnorting Organizat	tions (continued	d)	
_	tion D — Distributions	apporting organization	(5577111572	/	Current Year
1	Amounts paid to supported organizations to accomplish exempt pu	irnoses		1	
	Amounts paid to perform activity that directly furthers exempt purposes in excess of income from activity		,	2	
	Administrative expenses paid to accomplish exempt purposes of s	supported organizations		3	
4	Amounts paid to acquire exempt-use assets		4		
5	Qualified set-aside amounts (prior IRS approval required - provide	e details in Part VI)		5	
6	Other distributions (describe in Part VI). See instructions.			6	
7				7	
8	Distributions to attentive supported organizations to which the organization Part VI). See instructions.	tion is responsive (provide	details 	8	
9	Distributable amount for 2021 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount	_		10	
Sec	tion E — Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributio Pre-2021	ns	(iii) Distributable Amount for 2021
1	Distributable amount for 2021 from Section C, line 6				San and the san telephone of the san and
2	Underdistributions, if any, for years prior to 2021 (reasonable cause required — explain in Part VI). See instructions.	A SUPERIOR STATES			
3	Excess distributions carryover, if any, to 2021		AND MAKE	r ising	
- 2	From 2016		A Server Server evener		Single Control of the Fig.
Ŀ	From 2017	TO STREET STATE OF ST	2 (2 (2 (2 (2 (2 (2 (2 (2 (2 (2 (2 (2 (2		A SAN TON THE SAN THE
	From 2018				· 传播 机铁铁铁 法
	From 2019			HE IF	
	From 2020	E. L. C. C. C. C. C. C. C. C. C. C. C. C. C.			
	f Total of lines 3a through 3e	Contract covers in a secondary contract covers of the	2000年	n Pili	
	Applied to underdistributions of prior years	6 The second sec	For the Legal Construction, was recorded to use	Toply 22 - 10	
i	n Applied to 2021 distributable amount			iller sid	
	i Carryover from 2016 not applied (see instructions)	,,,,-		T E	The control of the co
	j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2021 from Section D, line 7:			1 5 1 1 2	
	Applied to underdistributions of prior years		Notes - Control Species (Act No. 1971)	75 4 2~ se	
	Applied to 2021 distributable amount			3,2/3	
	Remainder. Subtract lines 4a and 4b from line 4.	THE GOTOLOGY AND AND AND AND AND AND AND AND AND AND		<u> </u>	
5	Remaining underdistributions for years prior to 2021, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.				
6	Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.				
7	Excess distributions carryover to 2022. Add lines 3j and 4c.		2.1.2015. 等等於否定職 人工課。2.451. 斯拉斯克		
8	Breakdown of line 7:		AND THE REAL PROPERTY.	THE STATE OF	
	Excess from 2017				
	Excess from 2018		国际的数据等等 等		
	Excess from 2019				
	Excess from 2020			<u> </u>	
	Excess from 2021			W. 16	"我要你是我们

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Schedule A (Form 990) 2021

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered 'Yes' on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2021

Open to Public Inspection
Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

Gra	ycliff Conservancy, Inc.			
			A' 'I F I - A-	16-1528821
Par	Organizations Maintaining Dono Complete if the organization answ	r Advised Funds or Other wered 'Yes' on Form 990,	[,] Similar Funds or Ac Part IV, line 6.	counts.
		(a) Donor advised fur		Funds and other accounts
1	Total number at end of year			
2	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
_	• •		aceta hald in depar advisor	d funde
5	Did the organization inform all donors and dor are the organization's property, subject to the	organization's exclusive legal co	ontrol?	I tes I NO
6	Did the organization inform all grantees, dono for charitable purposes and not for the benefit impermissible private benefit?	rs, and donor advisors in writing of the donor or donor advisor, o	that grant funds can be user for any other purpose co	sed only inferring Yes No
Pai	Conservation Easements. Complete if the organization answers	wered 'Yes' on Form 990.	Part IV. line 7.	
1	Purpose(s) of conservation easements held by			
'	Preservation of land for public use (for example)			orically important land area
	Protection of natural habitat	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1 1	ified historic structure
	Preservation of open space			
2	Complete lines 2a through 2d if the organization h	reld a qualified conservation contri	nution in the form of a conse	rvation easement on the
_	last day of the tax year.	icia a qualmoa sonsorradori sonan		
			A 160	Held at the End of the Tax Year
	a Total number of conservation easements			
ı	Total acreage restricted by conservation ease	ments		
	Number of conservation easements on a certi	fied historic structure included in	(a) 2c	
(d Number of conservation easements included in structure listed in the National Register	n (c) acquired after 7/25/06, and	not on a historic	
3	Number of conservation easements modified, trar tax year ►	nsferred, released, extinguished, or	terminated by the organizat	ion during the
4				
5	Does the organization have a written policy re and enforcement of the conservation easemen	nts it holds?		Yes No
6	Staff and volunteer hours devoted to monitoring,	inspecting, handling of violations, a	and enforcing conservation e	asements during the year
7	Amount of expenses incurred in monitoring, insper	ecting, handling of violations, and e	enforcing conservation easen	nents during the year
8	Does each conservation easement reported or and section 170(h)(4)(B)(ii)?	ո line 2(d) above satisfy the requ	uirements of section 170(h)(4)(B)(i)
9	In Part XIII, describe how the organization repinclude, if applicable, the text of the footnote	oorts conservation easements in to the organization's financial st	its revenue and expense s atements that describes th	statement and balance sheet, and e organization's accounting for
Pa	conservation easements. Companizations Maintaining Colle	ctions of Art, Historical T	reasures, or Other Si	milar Assets.
	Complete if the organization ans			
	a If the organization elected, as permitted unde historical treasures, or other similar assets he Part XIII the text of the footnote to its financial	al statements that describes thes	n, or research in furtheran se items.	ce of public service, provide in
	b If the organization elected, as permitted unde historical treasures, or other similar assets held f following amounts relating to these items:	or public exhibition, education, or r	esearch in furtherance of pu	blic service, provide trie
	(i) Revenue included on Form 990, Part VIII,	line 1		• \$
	(ii) Assets included in Form 990, Part X	,		≻ \$
2	If the organization received or held works of art, amounts required to be reported under FASB	historical treasures, or other similal ASC 958 relating to these items	r assets for financial gain, pr ::	rovide the following
	a Revenue included on Form 990, Part VIII, line	: 1		▶\$
	b Assets included in Form 990, Part X			

Schedule D (Form 990) 2021 GrayCl1:					7887T	Page 2
Part III Organizations Maintainin	g Collections	of Art, Histo	rical Treasures, o	r Other Similar As	sets (conti	inued)
3 Using the organization's acquisition, acciterns (check all that apply):	ession, and other r	ecords, check a	ny of the following that m	nake significant use of i	ts collection	
a Public exhibition		d Loan o	or exchange program			
b Scholarly research		e 🔲 Other				
c Preservation for future generation						
4 Provide a description of the organization Part XIII.	's collections and e	explain how they	further the organization	s exempt purpose in		
5 During the year, did the organization to be sold to raise funds rather than t	o be maintained a	is part of the o	rganization's collection	<u>?</u>	Yes	No
Part IV Escrow and Custodial Art	rangements. C ount on Form 9	complete if t 90, Part X,	he organization an Iine 21.	swered 'Yes' on F	orm 990, F	'art IV,
1 a Is the organization an agent, trustee, on Form 990, Part X?	custodian or othe	r intermediary	for contributions or oth	er assets not included	Yes	□No
b If 'Yes,' explain the arrangement in P					☐ 1¢3	
			.9		Amount	
c Beginning balance				1c	<u> </u>	
d Additions during the year						
e Distributions during the year						
f Ending balance						
2a Did the organization include an amour					Yes	No
b If 'Yes,' explain the arrangement in Pa						
Part V Endowment Funds. Comp	lete if the ora	nization an	swered 'Vec' on Fo	orm 990 Part IV I	line 10	
	a) Current year	(b) Prior year				oare hack
1 a Beginning of year balance	a) ourrent year	(D) FIIOI year	(C) Two years back	(u) Tillee years back	(e) rour y	ears pack
b Contributions						
			· ·			
c Net investment earnings, gains, and losses						
d Grants or scholarships						
e Other expenditures for facilities and programs						
f Administrative expenses						
g End of year balance						
2 Provide the estimated percentage of the state of the	=	nd balance (line	e 1g, column (a)) held	as:		
a Board designated or quasi-endowment		%				
b Permanent endowment ►	%					
c Term endowment ►	_% -					
The percentages on lines 2a, 2b, and 2c	should equal 100%					
3 a Are there endowment funds not in the po-	ssession of the org	anization that a	re held and administered	for the		
organization by:					Yes	s No
(i) Unrelated organizations					- ``	
(ii) Related organizations					3 ()	
b If 'Yes' on line 3a(ii), are the related o					3b	
4 Describe in Part XIII the intended uses		on's endowme	nt funds.			
Complete if the organization		es' on Form	n 990, Part IV, line	11a. See Form 9	90, Part X,	line 10.
Description of property	(a) Cost o	r other basis	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book	value
1 a Land			277,000.	TO TRUCK TO	27	77,000.
b Buildings			8,136,200.	4,603,437.		32,763.
c Leasehold improvements				, , , , , , , , , , , , , , , , , , , ,	1	
d Equipment			209,952.	192,323.	1	7,629.
e Other						
Total. Add lines 1a through 1e. (Column (d)	must equal Form	990, Part X, c	olumn (B), line 10c.)		3,82	27,392.
BAA					dule D (Form 9	

Part VII Investments - Other Securities.	N() = 000	N/A	00 Dart V line 12
Complete if the organization answered			
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of	-year market value
(1) Financial derivatives			
(3) Other			
(A)			
(B)			
(C)			 ,
Ď	٠		
(E)			
(F)			
(G)			
(H)	***		
(l)		r i como ocazanego filosopo, estro tie alti di Statti i entresa. I sono est com	Sent American Sent of the Sent Sent Control of the Sent Sent
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.)			
Part VIII Investments – Program Related. Complete if the organization answered	'Yes' on Form 990	N/A Part IV line 11c. See Form 99	90. Part X. line 13.
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-	of-year market value
(1)			
(2)		, , , , , , , , , , , , , , , , , , , ,	
(3)	W		
(4)			
(5)			
(6)			
(7)			
(8)	-		
(9)			*
(10)			(a) 14、17 18(18) 18 18 18 18 18 18 18 18 18 18 18 18 18
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.)	N/A		
Complete if the organization answered	'Yes' on Form 990), Part IV, line 11d. See Form 9	90, Part X, line 15.
	scription		(b) Book value
(1)			
(2)			
(4)			
(5)			
(6)	<u></u>		
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, column (b)	3) line 15)	· · · · · · · · · · · · · · · · · · ·	 .
Part X Other Liabilities.	2) 11110 1019		
Complete if the organization answered 'Yes' on F		1e or 11f. See Form 990, Part X, line 25.	
	iption of liability		(b) Book value
(1) Federal income taxes			156 102
(2) EIDL Loan			156,193. 260,060.
(4) Rounding	. <u> </u>		1.
(5)			
(6)			
(7)			
(8)			
(9)			· · · · · · · · · · · · · · · · · · ·
(10) (11)			
	<u></u>	-	416,254.
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the fo	otnote to the organization's fi		
tax positions under FASB ASC 740. Check here if the text of the footnote has	been provided in Part XIII	Se	e Part XIII 🛛

Schedule D (10111 990) 2021 GrayCriff Conservancy, Inc.	10-1250051	i age 4
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue pe	r Return.	•
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	1	821,110.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:	2000	· · · · · · · · · · · · · · · · · · ·
a Net unrealized gains (losses) on investments		
b Donated services and use of facilities		
c Recoveries of prior year grants	- Control	
d Other (Describe in Part XIII.)		
e Add lines 2a through 2d.	2e	
3 Subtract line 2e from line 1	3	821,110.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b		
b Other (Describe in Part XIII.)		
c Add lines 4a and 4b	4c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	821,110.
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses p	er Return.	-
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total expenses and losses per audited financial statements	1 1	,156,280.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:	74,000	
a Donated services and use of facilities		
b Prior year adjustments		
c Other losses.		
d Other (Describe in Part XIII.)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
e Add lines 2a through 2d.		
3 Subtract line 2e from line 1	3 1	,156,280.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:	7 (0.4) (64 (0.4) (64 (0.4) (64	<i>,</i> = = - <i>,</i> =
a Investment expenses not included on Form 990, Part VIII, line 7b		
b Other (Describe in Part XIII.)		
c Add lines 4a and 4b	1 1	
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5 <u>1</u>	,156,280.
Part XIII Supplemental Information.		

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part XI, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part X - FASB ASC 740 Footnote

The Organization is a not-for-profit corporation pursuant to Section 501(c)(3) of the Internal Revenue Code (Code), and is appropriately exempt from Federal taxation under Section 501(a) of the Code. Financial

Accounting Standards Board (FASB) ASC 740, Accounting for Uncertainty in Income Taxes, requires the recognition of income tax positions when it is more-likely than-not that the position will be sustained based on the merits of the position.

Management has concluded that there are no material tax liabilities that require

BAA

Schedule D (Form 990) 2021

Part XIII Supplemental Information (continued)

Part X - FASB ASC 740 Footnote (continued)

recognition as of December 31, 2021 and 2020. The Organization files its Return of Organization Exempt from Income Tax in the U.S. Federal jurisdiction and its Annual Filing of Charitable Organizations in New York State.

SCHEDULE G (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered 'Yes' on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

ame of the organization					1	entification number
Graycliff Conservancy, I					16-152	8821
Part I Fundraising Activities. Compl Form 990-EZ filers are not r	equired to comp	olete this p	oart.			
1 Indicate whether the organization	raised funds th	rough any	of the foll	owing activities. Check	all that apply.	
a Mail solicitations			е	Solicitation of non-	government grants	5
b Internet and email solicitation	ıs		f	Solicitation of gove	rnment grants	
c Phone solicitations			g	Special fundraising	events	
d n-person solicitations				ш.		
2a Did the organization have a written employees listed in Form 990, Pa b If 'Yes,' list the 10 highest paid in	rt VII) or entity	in connec	tion with p	rofessional fundraising	services?	
compensated at least \$5,000 by t	he organization	l.	, alsolo, pe	arodant to agree monto	ariadi Willott Irid Ta	Maraissi is to bo
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did have custo of cont	fundraiser ody or control ributions?	(iv) Gross receipts from activity	(v) Amount paid (or retained by fundraiser listed column (i)	(or retained by)
		Yes	No			
1						
2						
3						
4			ĺ	į		
5						
6						
7						
В						
)		1				
0					18 - A M.	
tal						0
3 List all states in which the organizati or licensing.	on is registered o	or licensed	to solicit co	ontributions or has been	notified it is exempt	
		 				

Graycliff Conservancy, Inc.

Par	t II	Fundraising Events. Complete if t more than \$15,000 of fundraising	event contributions	iswered 'Yes' on Fo s and gross income	orm 990, Part IV, li on Form 990-EZ,	ine 18, or reported lines 1 and 6b.
ā		List events with gross receipts gre	(a) Event #1 Fundraising Ev (event type)	(b) Event #2 Fundraising Ev (event type)	(c) Other events None (total number)	(d) Total events (add column (a) through column (c))
Revenue	1	Gross receipts	41,810.	32,467.		74,277.
Œ	2	Less: Contributions				
	3	Gross income (line 1 minus line 2)	41,810.	32,467.		74,277.
	4	Cash prizes	***		W. La	
	5	Noncash prizes			4.	
Ses	6	Rent/facility costs				
Direct Expenses	7	Food and beverages			 -	
rect	8	Entertainment				
莅	9	Other direct expenses	28,390.	· · · ·		28,390.
	10	Direct expense summary. Add lines 4 thro				
	11	Net income summary. Subtract line 10 fro				
Yar	talli)	Gaming. Complete if the organiza \$15,000 on Form 990-EZ, line 6a.	tion answered Yes	s on Form 990, Par	t IV, line 19, or re	ported more triair
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add column (a) through column (c))
	1	Gross revenue				
ses	2	Cash prizes				
Exper	3	Noncash prizes				
Direct Expenses	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes %	Yes%	Yes% No	
	7	Direct expense summary. Add lines 2 thro	ough 5 in column (d)		▶	
	8	Net gaming income summary. Subtract lin	ne 7 from line 1, colum	n (d)		
a	ls th	er the state(s) in which the organization cone organization licensed to conduct gaming lo,' explain:	activities in each of th			
		e any of the organization's gaming license es,' explain:				لسا لسا

Schedule G (F	orm 990) 2021	Graycliff Con	servancy, Inc.	16	5-1528821	Page 3
11 Does the	organization conduct		nmembers?		Yes	No
			, or a member of a partnership or o		Yes	No
13 Indicate t	he percentage of gaming	g activity conducted in:				
a The orga	nization's facility	- 		,,	13a	ક
b An outsi	de facility				13 b	 %
14 Enter the	name and address of the	ne person who prepares the	organization's gaming/special ever	nts books and records:		_
Name 🟲						 -
Address	-					
b If 'Yes,'	enter the amount of ga		from whom the organization rece / the organization► \$			s No
	enter name and addres					
Name ►						·
Address	-					<u>-</u>
16 Gaming	manager information:					
Name ►	-					· -
Gaming ı	nanager compensatior	n ► \$				
Descripti	on of services provided	d ►				
Direc	tor/officer	Employee	Independent contrac	ctor		
17 Mandator	y distributions:					
a Is the org	anization required under	state law to make charitab	le distributions from the gaming pro	oceeds to retain the	F=7	
			ha diatributed to alber account area			5 ∐No
		vities during the tax year	be distributed to other exempt orga ▶ \$	mizations or spent in ti	ie	
			explanations required by P	art Lline 2h colu	ımns (iii) and	<u>(v).</u>
ar	d Part III, lines 9, ormation. See ins	9b, 10b, 15b, 15c, 1	6, and 17b, as applicable.	Also provide any	additional	(-))

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Noncash Contributions

► Complete if the organizations answered 'Yes' on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Employer identification number

Graycliff Conservancy, Inc. 16-1528821 Part I Types of Property (a) Check if (b) (c) Noncash contribution Number of Method of determining contributions or amounts reported applicable noncash contribution amounts items contributed on Form 990. Part VIII, line 1g Art — Works of art..... 3 Art - Fractional interests..... 4 Books and publications..... 5 Clothing and household goods..... 6 7 Boats and planes..... Intellectual property..... 8 9 Securities - Publicly traded..... Securities - Closely held stock..... 10 11 Securities — Partnership, LLC, or trust interests. Securities - Miscellaneous..... 12 Qualified conservation contribution -13 Qualified conservation contribution — Other..... 15 16 Real estate - Other..... 17 18 19 Food inventory..... 20 Drugs and medical supplies 21 Taxidermy..... 22 Historical artifacts..... 23 24 Archeological artifacts..... Other (Marketing 25 1 58,682. Hourly Rate 26 Other ► (Accounting ____ Х 1 14,010. Hourly Rate Other (Other__ 27 Χ 17,429. Estimate Value 28 Other > Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?..... 30 a Χ b If 'Yes,' describe the arrangement in Part II. 31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?.... 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?.... 32 a **b** If 'Yes.' describe in Part II. If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, 33

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

describe in Part II.

Schedule M (Form 990) 2021

Schedule M (Form 990) 2021 Graycliff Conservancy, Inc. 16-1528821 Page

Part II | Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE O (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or Form 990-EZ.

2021

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service ► Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

Graycliff Conservancy, Inc.

16-1528821

Employer identification number

Form 990, Part I, Line 1 - Organization Mission or Significant Activities

Graycliff Conservancy is dedicated to restoring the Frank Lloyd Wright designed house for the Martin family and the historic gardens designed by Ellen Biddle Shipman, to ensure their sustainablity and public access through ongoing capital improvements, creative programming, partnerships, and educational tours.

Form 990, Part III, Line 1 - Organization Mission

Graycliff Conservancy, Inc. is a not-for-profit organization dedicated to restoring, perserving, interpreting, and promoting Graycliff, the Grank Lloyd Wright designed summer estate for Isabelle and Darwin Martin, as a publicly assessible landmark property.

Form 990, Part VI, Line 6 - Explanation of Classes of Members or Shareholder

The organization has members.

Form 990, Part VI, Line 7a - How Members or Shareholders Elect Governing Body

Members meet annually to elect the board of directors.

Form 990, Part VI, Line 11b - Form 990 Review Process

The IRS Form 990 is prepared by an outside accountant. The completed form is distributed to the organization's finance committee for review and comment prior to being distributed for review and comment by the board of directors. After the reviews have taken place, Form 990 is submitted to the IRS.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

The organization monitors compliance with the conflect of interest policy through the completion and review of annual disclosures forms.

Form 990, Part VI, Line 15a - Compensation Review & Approval Process - CEO & Top Management

The board of directors reviews and approved the salary of the executive director annually in the context of a performance review and an examination of salary

Employer identification number 16-1528821

Form 990, Part VI, Line 18 - Explanation of Other Means Forms Available For Public Inspection

Documents are made available upon request at the organization's address. The organization's IRS Form 990 is also available on the website Guidestar.org

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

Documents are made available upon request at the organization's address.

Form 990, Part XII, Line 2 - Change of Oversight or Selection Process

The organization's process for selection of an independent accountant and monitoring of the audit process has not changed from the prior year.